

Exam: HP5-K01D

Title: Delta - Selling HP SMB

Storage

Version: DEMO

1. Your SMB customer has aging EVA storage and wants to hear about HP's recommendation for a next generation EVA. What would you recommend?

A.HP EVA 6000

B.HP StoreVirtual

C.HP 3PAR StoreServ 7000

D.HP 3PAR StoreServ 10000

Answer: C

2. Your customer wants to improve their BC/DR capability. Which products are fully integrated with VMware Site Recovery Manager (SRM)? Select two

A.HP 3PAR StoreServ 7000

B.HP EVA

C.HP StoreEasy

D.HP StoreOnce

E.HP StoreVirtual

Answer: A,E

- 3. What is the customer advantage of HP 3PAR StoreServ self-configuring, provisioning, and optimizing by autonomic management?
- A.Reduces time spent managing storagy by 90%
- B.Reduces capacity requirements by 50% guaranteed
- C.Doubles VM density per server guaranteed
- D.Provides non-disruptive data mobility between systems for pain-free refresh and loadbalancing

Answer: A

- 4. What is the name of the new Exchange capability that is enhancing high availability and improves recovery time so the user is totally unaware of any downtime?
- A.Database Arching Groups
- **B.Database Search Groups**
- C.Database Filing Groups
- D.Database Availability Groups

Answer: D

- 5. What does HP suggest is the best use for tape storage?
- A. Nightly backup
- B.Weekly backup
- C.Data archive
- D.Remote office protection

Answer: C