

**Exam** : **HP2-W103** 

**Title**: Selling HP Fortify Security

**Solutions** 

Version: DEMO

- 1.A prospect calls and says; "I want to bring our dynamic testing in-house." What is the appropriate solution?
- A. Fortify Consultant license for SCA + WebInspect
- B. Static Code Analyzer (SCA)
- C. Fortify On Demand (FoD)
- D. Weblnspect

Answer: C

**Explanation:** http://www8.hp.com/us/en/software-solutions/application-security-testing/

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- 3. Which Software Security Center pricing model has a minimum of 10 contributing developers?
- A. Lines of Code
- B. Build to Order
- C. Flexible Deployment
- D. Consultant

Answer: A

- 4. Which opportunity type often uses Customization Services to ensure success?
- A. Fortify on Demand
- B. Product-Intensive
- C. Strategic/Full Solution
- D. Tactical

Answer: B

- 5. What is the name given to modern cyber attacks that organizations face and fear the most?
- A. APT or Advanced Persistent Threats
- B. TPA or Total Penetrating Attacks
- C. ATP or Attack Targeting Protocol
- D. PTA or Parallel Threshold Attacks

Answer: A