

Exam : **HP2-B44**

Title : HP Imaging and Printing

Supplies 2009

Version: Demo

- 1. Who are the most valuable customers (MVC) in Small Medium businesses for HP Supplies?
- A. food suppliers and caterers
- B. oil retailers and HP mono LaserJet users
- C. advertising agencies and color printouts
- D. logistics companies and mono HP mfp users

Answer: C

- 2. Name two sales and marketing programs for HP Supplies.?
- A. HP Pay For Print program and HP Corporate Supplies program
- B. HP Recycle Cash-back program and HP Rent For Print program
- C. HP Low Carbon Footprint Program and HP New Customer Explorer program
- D. HP SMB Supplies program and HP Commercial Supplies Outsourced Marketing

Answer: A

- 3. How many years can HP LTO-3 tapes survive in a vault?
- A. 10 years
- B. 15 years
- C. 30 years
- D. 100 years

Answer: C

- 4. What are the key advantages of original HP inks?
- A. unique HP specially formulated color inks for outstanding fade resistant offset printing
- B. unique HP specially formulated color inks to produce a range of durable metallic effects
- C. unique HP specially formulated color inks for outstanding image quality and fade resistance
- D. unique HP specially formulated color inks for graphic artists specializing in industrial design

Answer: C

- 5.HP inks are formulated to deliver great results across a wide range of media. What are the quality performance capabilities of these inks?
- A. opaque, solvent and great image quality
- B. durable, permanence and great image quality
- C. spreadable, translucent and great image quality
- D. transparent, effervescent and great image quality

Answer: B