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Exam   :   **C_TSCM62_67**

Title   :   SAP Certified Application
            Associate - Sales and
            Distribution, ERP 6.0 EhP7

Version   :   DEMO

1.A sales order is to be delivered with a material and quantity using item category TAN.

What configuration settings are necessary? (Choose two)

A. The sales document type needs to be set to relevant for delivery.

B. The item category needs to be set to "relevant for delivery" for value items.

C. The item category needs to be set to schedule line allowed.

D. The schedule line category needs be to set to relevant for delivery.

Answer: C,D

2.You are asked to set the system in such a way that it can automatically search for available quotations for customers when sales order items are entered.

What do you have to do to make this happen?

A. Set the quotation messages function in the quotation sales document type.

B. Set the completion rule in the item category for the quotation.

C. Set the quotation messages function in the sales order document type.

D. List the reference document number field in the incompleteness procedure for the sales order item category.

Answer: C

3.You have implemented a consignment process. The first consignment fill-ups are done, but invoicing is not possible.

What is the reason for this?

A. The consignment fill-up document is blocked for billing.

B. A condition record was not found in the consignment fill-up document.

C. Goods movement did not take place.

D. The ownership of the goods was not transferred yet.

Answer: D

4.A customer is to be billed on the last day of every month, regardless of when the order and the delivery are processed.

Which procedure fulfills this requirement?

A. Maintain a factory calendar with a single date per month and assign it to the customer master record of the payer.

B. Maintain a billing date profile and assign it to the sales document type.

C. Maintain a customer-specific billing due list variant and schedule a periodic job.

D. Use the condition technique and assign a billing date determination profile to the customer master record of the payer.

Answer: A

5.For which of the following can you use a distribution channel? (Choose two)

A. To determine the address in the output of the order confirmation

B. To assign a delivery plant for sales processes

C. To distinguish material master data used during sales order processing

D. To determine the transportation scheduling for a material during sales order processing

Answer: B,C