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Exam   :   **C_TCRM20_73**

Title   :   SAP Certified Application Associate - CRM Foundation with SAP CRM 7.0 EhP3

Version   :   DEMO

1.Which of the following are the capabilities of the CRM Solution? There are 3 correct answers to this question.
A. Partner Channel Management.
B. Survey Applications.
C. Field Applications.
D. E-Commerce.
Answer: A,C,D

2.Which of the following SAP CRM interaction channels focuses on indirect sales and on partner relationship management? Please choose the correct answer.
A. Interaction Channel.
B. Partner Channel management.
C. Web Channel.
D. Field Applications.
Answer: B

3.Extended UI enhancements can be implemented using the 'Component Enhancement workbench' concept.
Which of the following is NOT part of this concept? Please choose the correct answer.
A. An enhancement set is used to group several component enhancements together.
B. An enhancement set can be defined independently of Easy Enhancement Workbench extensions.
C. An enhancement set can be created using the Easy Enhancement Workbench.
Answer: C

4.Partner processing involves which of the following? There are 4 correct answers to this question.
A. Partner function category
B. Partner function
C. Partner determination procedure
D. Access Sequence
E. Partner Item Category
Answer: A,B,C,D

5.In terms of the levels that the Organization Structure in CRM can have, which of the following statements are True? Please choose the correct answer.
A. Level are restricted to 128
B. Levels are restricted to 1024
C. There is NO limit on the number of levels.
Answer: C