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Exam : **650-395**

Title : SBF for Engineers

Version : DEMO

1.Which security product would a partner with specialized security staff select for the greatest level of control and advanced networking capabilities?
A. Cisco SA500
B. Cisco ASA 5520
C. Cisco RV220W
D. Cisco RV062
Answer: B

2.Which two key purchase decision factors are most important to a target customer considering the Cisco Unified Communications 300 Series.? (Choose two.)
A. Bandwidth
B. Cost
C. Customization
D. Scalability
E. Service
Answer: B,E

3.Where is the Cisco OnPlus Network Agent appliance installed?
A. Cisco-hosted data center
B. customer premises
C. partner location
D. third-party data center
Answer: B

4.Which video compression standard is the Cisco WebEx integrated high-quality video built upon?
A. H261
B. H.263
C. H.264
D. H320
Answer: C

5.Which post-sales SMART Design documents are available to help you better serve your customers? (Choose three.)
A. Design Guide
B. Small Business Product Guide
C. Implementation Guide
D. Solution Profile
E. Cisco Configuration Assistant
F. Application Notes
Answer: A,C,F